



WHOLESALE PLUMBING & HEATING SUPPLIES

940 Industrial Parkway | Elkhart, IN 46516

WWW.MID-CITY.COM

Requirements for Purchase Policy at Mid-City Supply

Mid-City Supply appreciates every opportunity to work with a customer, however, there are times when we must respectfully decline to sell our products to potential customers. We want to offer some answers below that will help you understand our policies and procedures regarding this issue.

#1 – The sale of Luxaire or York branded equipment is authorized for Liberties Dealers only. The only exceptions that should occur is a commercial project. These projects can use “residential” products in a commercial application. The rule of thumb you should use is, “Is this used for a single-family home?” If not, it’s commercial. We bid multi-family projects such as apartment complexes, assisted living centers, hotels, etc. (NOT single family homes) based upon specifications.

****Please Note**** This includes the sale of Scratch & Dent equipment. York/Luxaire branded S&D product can only be sold to York/Luxaire dealers. It is acceptable to sell York branded to a Luxaire dealer and vice versa, but a contractor not signed as Liberties is not allowed to purchase.

#2 – Guardian branded equipment is available to any qualified heating contractor. What is a qualified heating contractor? Qualified, to Mid-City, means a contractor that engages in the maintenance, service, and sales of HVAC equipment as a regular full time job. **They are licensed in the markets they serve, if required, and they also have liability insurance and carry a bond to protect the homeowners they service.** The questions that we ask prior to selling this equipment are: Does this person have liability insurance?; and, Are they bonded for homeowner protection? If not, then Mid-City should not be selling the equipment to them.

#3 – Water heaters, tank or tankless, can only be sold to a qualified contractor (follow the same direction as stated in guideline #2 regarding qualified contractors). The purchaser must be licensed, insured, and bonded and engage in the installation, maintenance and service of water heaters as a regular full-time job.

#4 – HVAC Products in general should only be sold to qualified contractors with a few exceptions. You can refer to #2 on what we consider a qualified contractor. Products we do allow over the counter sales are as follows:

Air Filters	Humidifier Water Panels	Registers and Grilles
Power Tools/Hand Tools	Ductwork & Fittings	Flex Duct

Elkhart Branch

940 Industrial Pkwy | Elkhart, IN 46516 P: 574-294-5551 F: 574-293-2847

Plymouth Branch

1750 N Oak Rd | Plymouth, IN 46563
P: 574-936-4400 F: 574-935-4483

South Bend Branch

2029 Ironwood Circle | South Bend, IN 46635
P: 574-272-4400 F: 574-272-4559

Michigan City Branch

1501 E 2nd St | Michigan City, IN 46360
P: 219-879-4491 F: 219-879-3350

Jenison Branch

2304 Port Sheldon Rd | Jenison, MI 49428
P: 616-669-0448 F: 616-669-0561

Warsaw Branch

1610 W Center St | Warsaw, IN 46580
P: 574-267-3693 F: 574-267-7578

Galesburg Branch

9946 Miller Drive | Galesburg, MI 49053
P: 269-200-5500 F: 269-200-5501